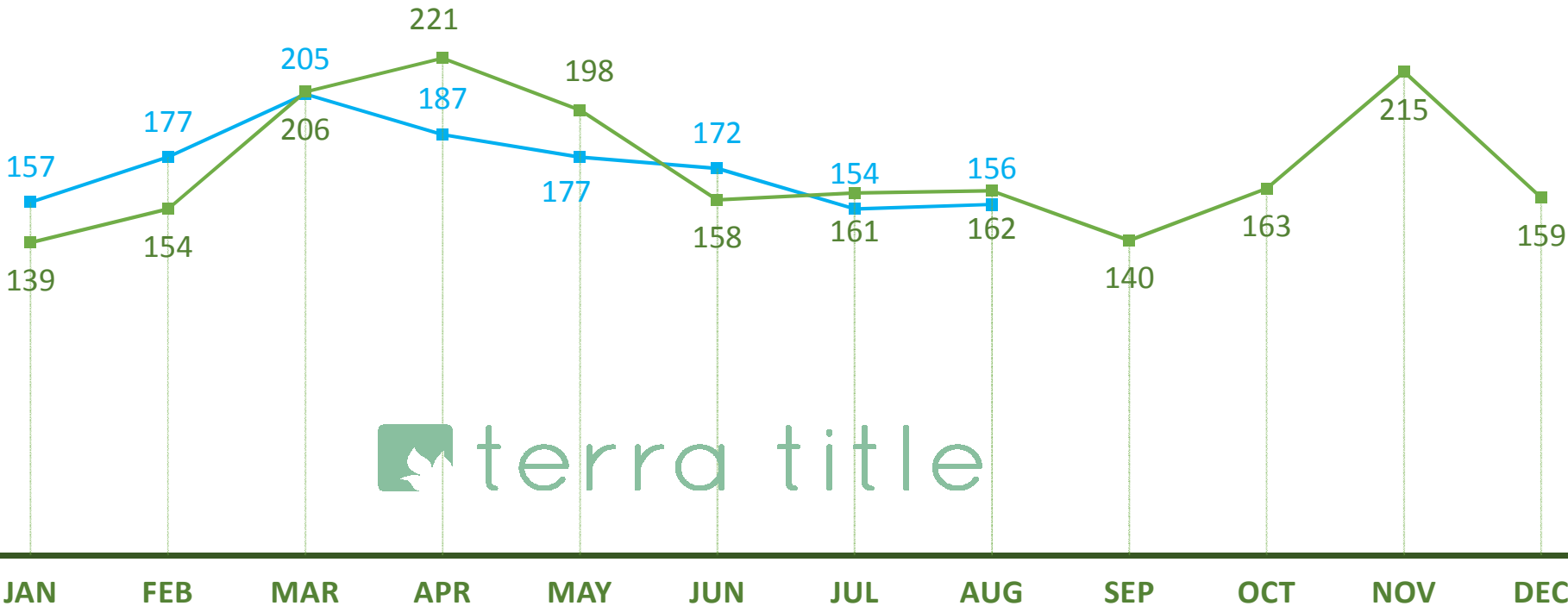


# LOT SALES BY MONTH



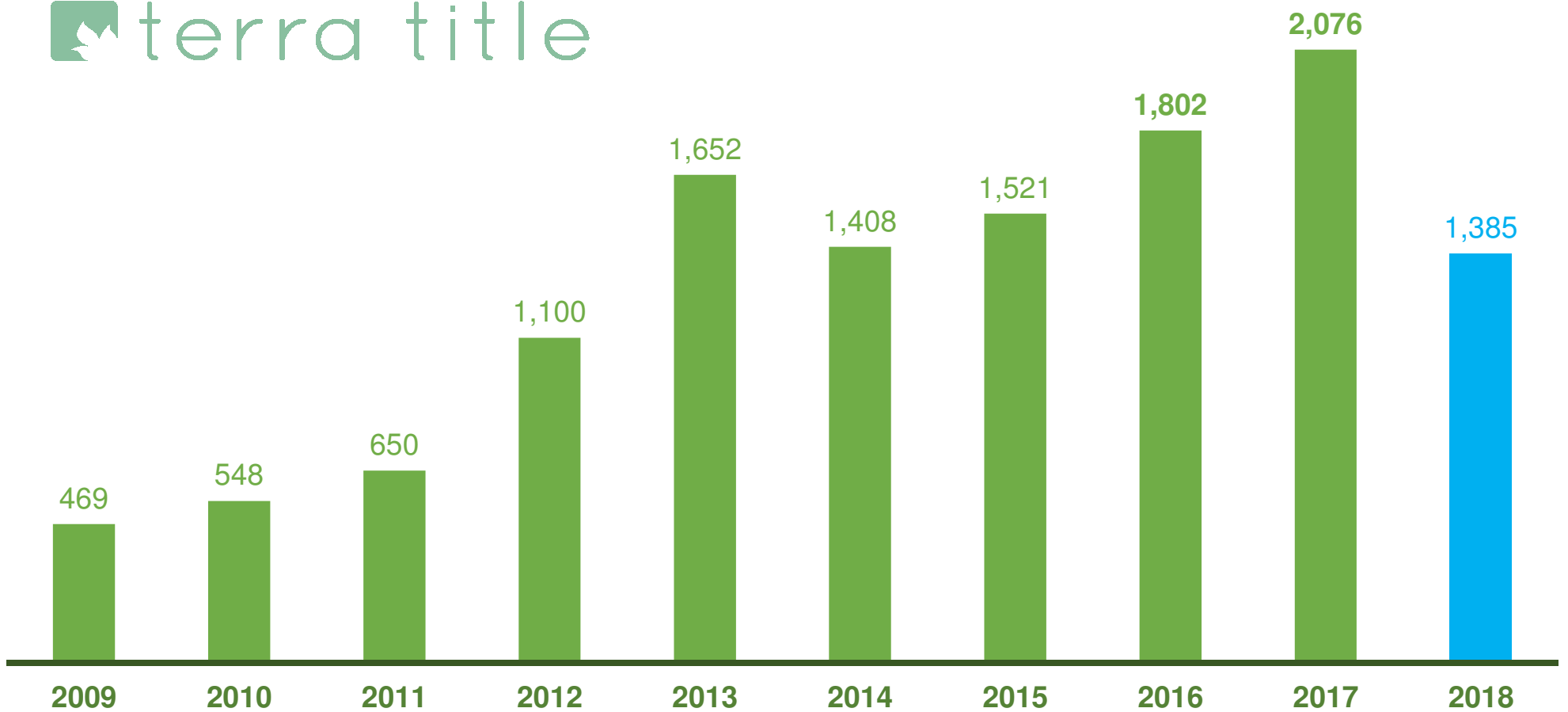
terra title

2018 1,385  
2017 2,076



terra title

# LOT SALES BY YEAR

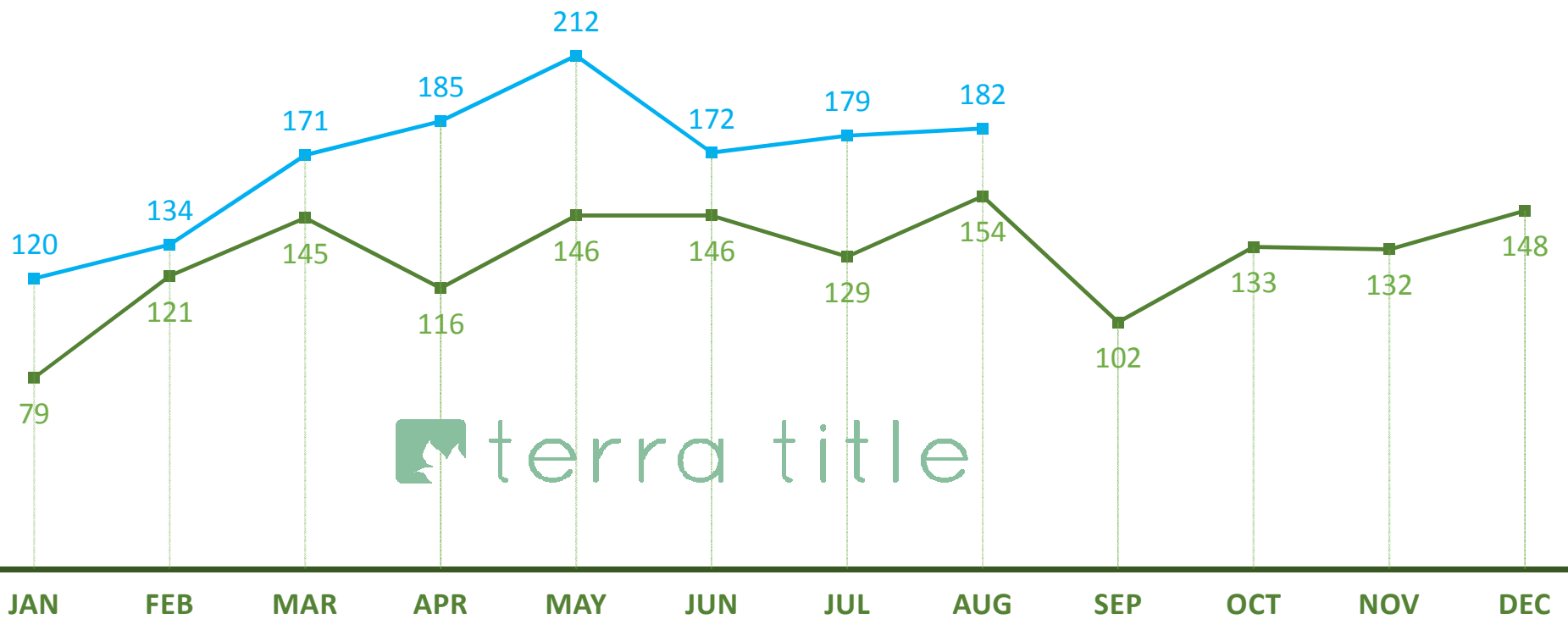


# NEW DWELLINGS BY MONTH

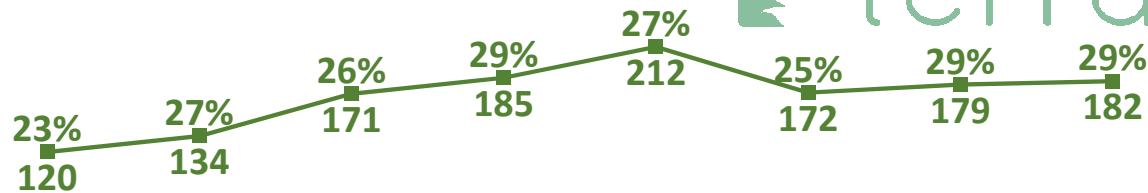
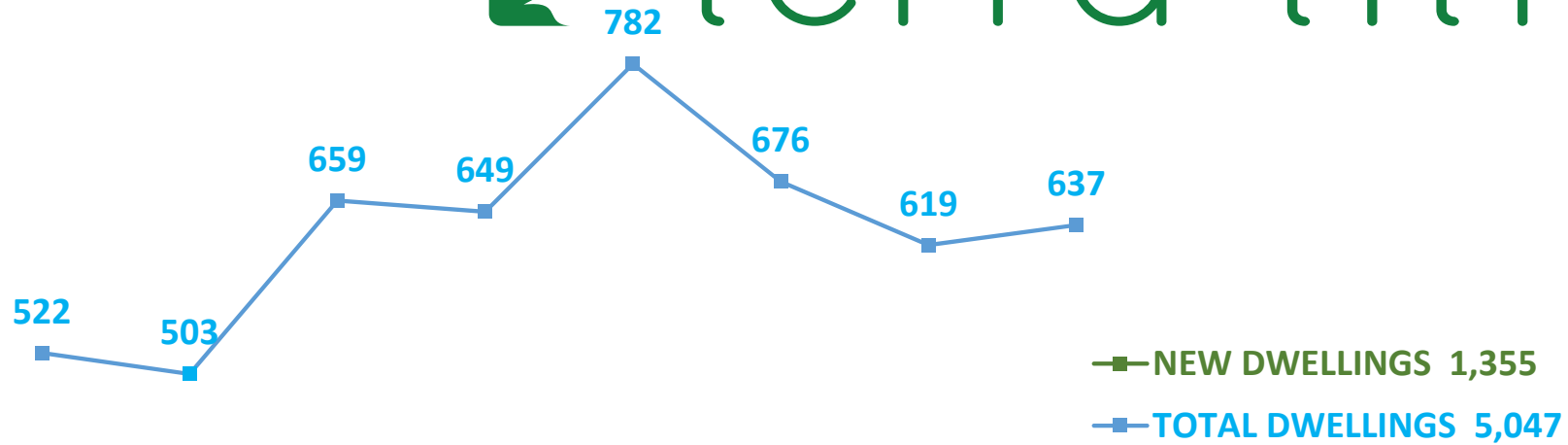


—■— 2018 1,355

—■— 2017 1,551

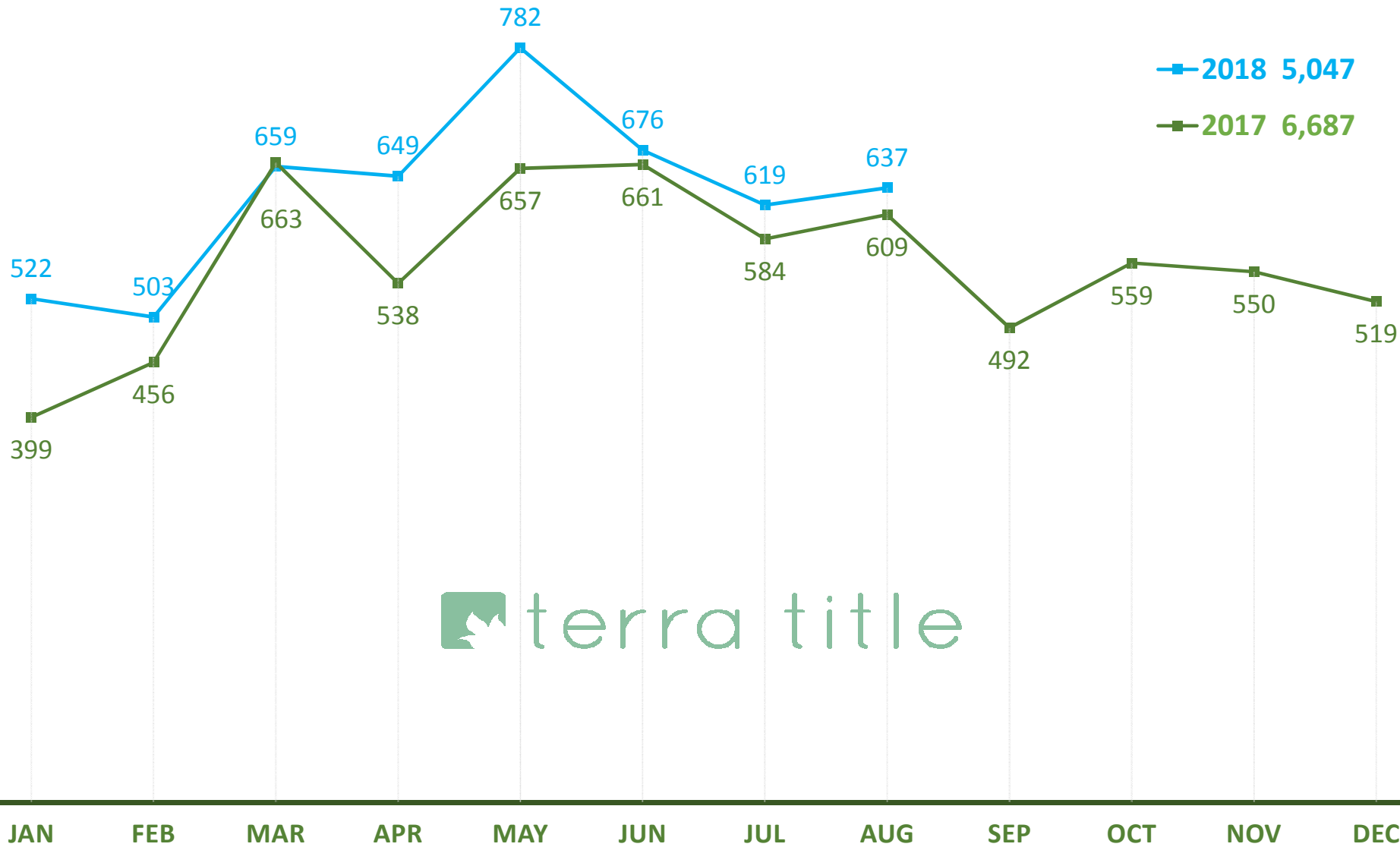


# NEW V. TOTAL DWELLINGS

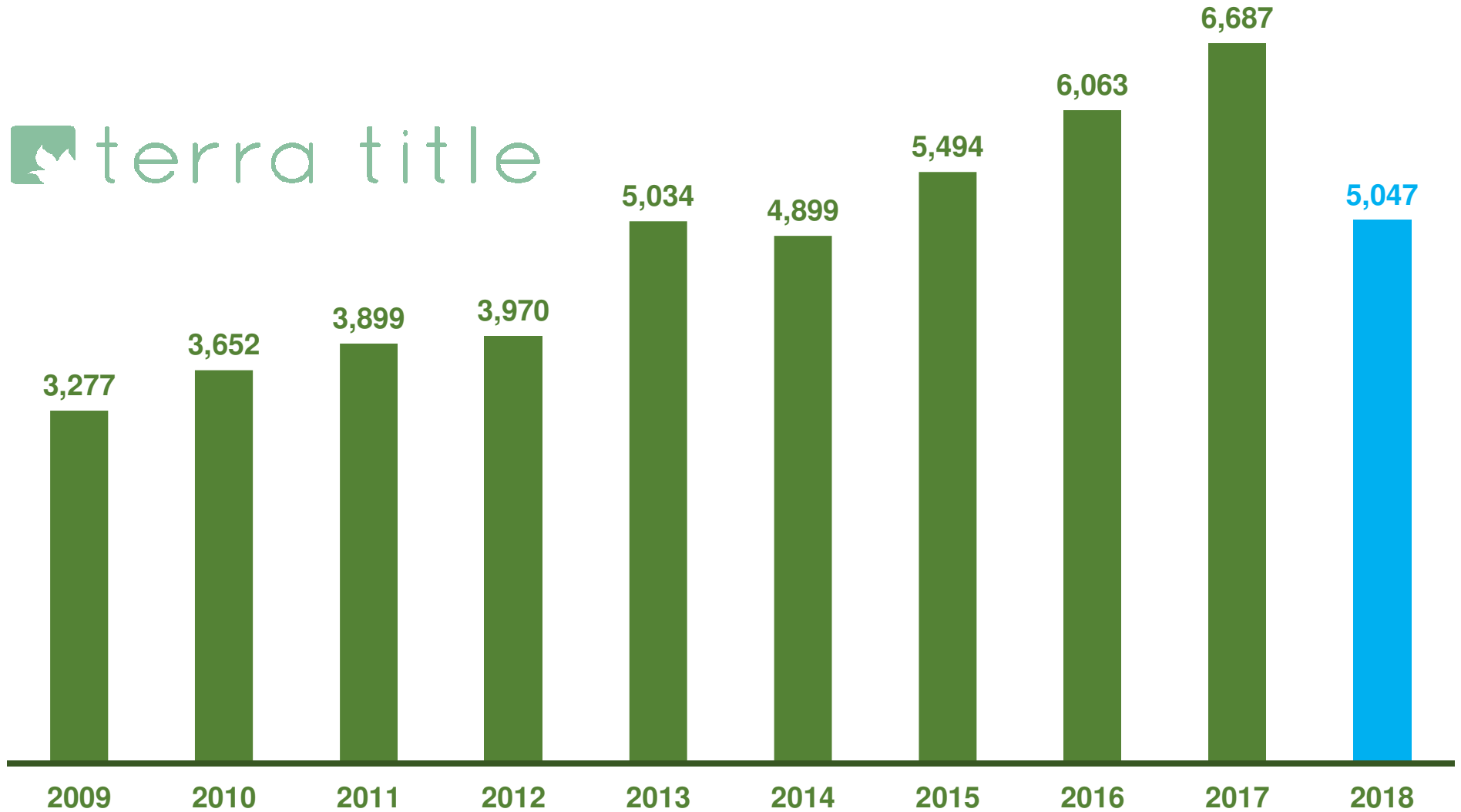


JAN FEB MAR APR MAY JUN JUL AUG SEP OCT NOV DEC

# DWELLINGS BY MONTH



# DWELLINGS BY YEAR

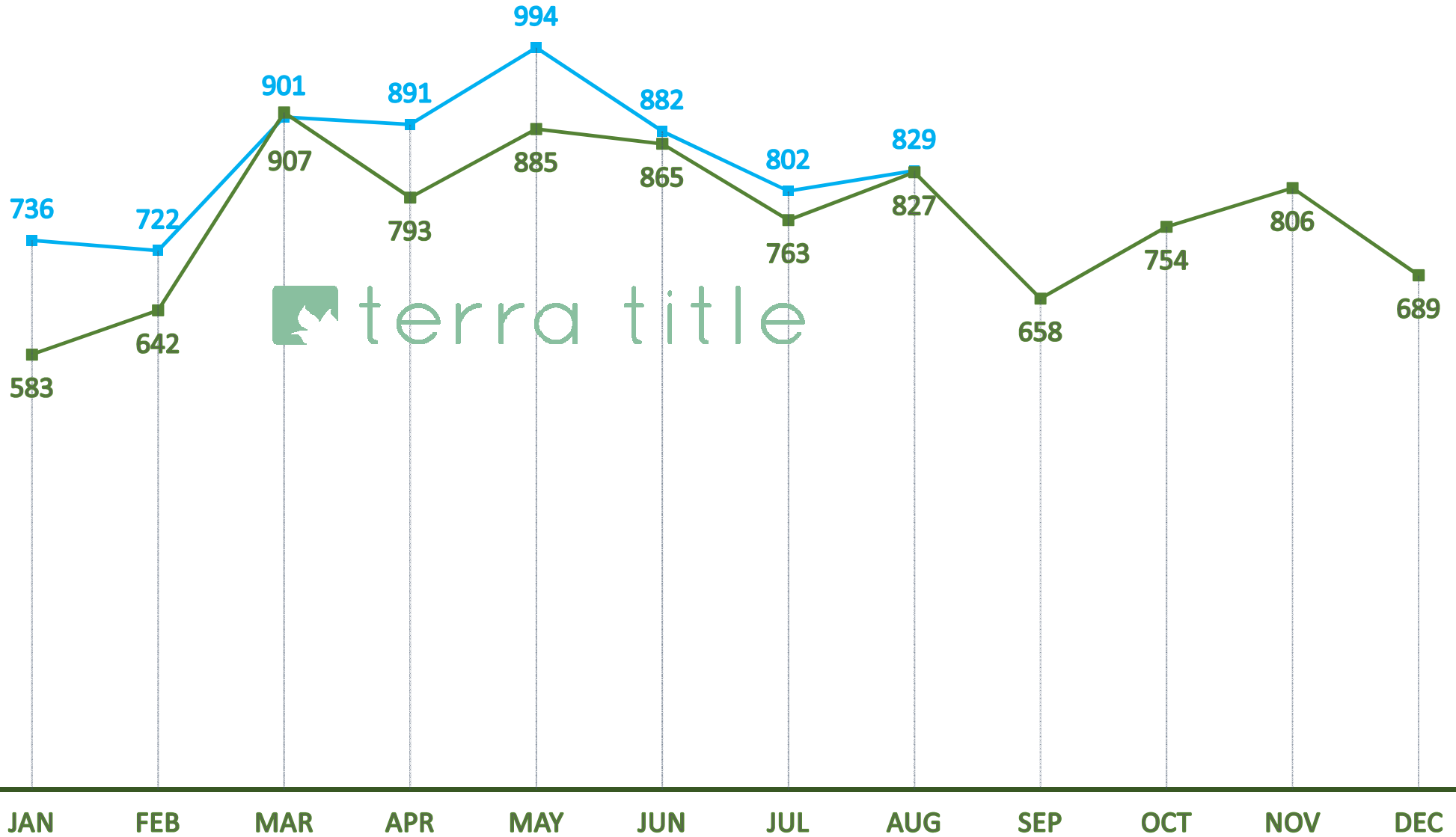


# ALL SALES BY MONTH

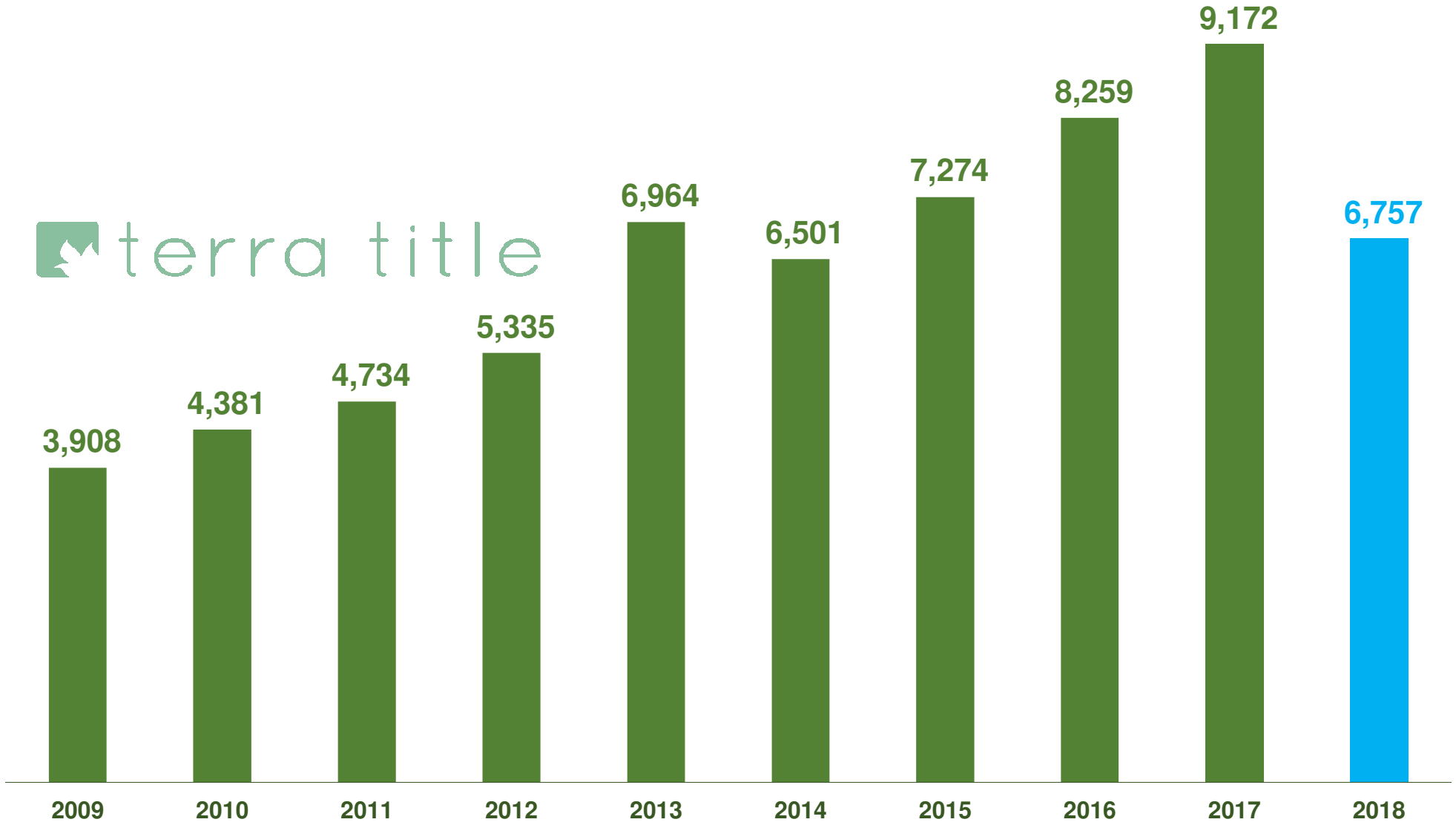


—■ 2018 6,757

—■ 2017 9,172



# ALL SALES BY YEAR

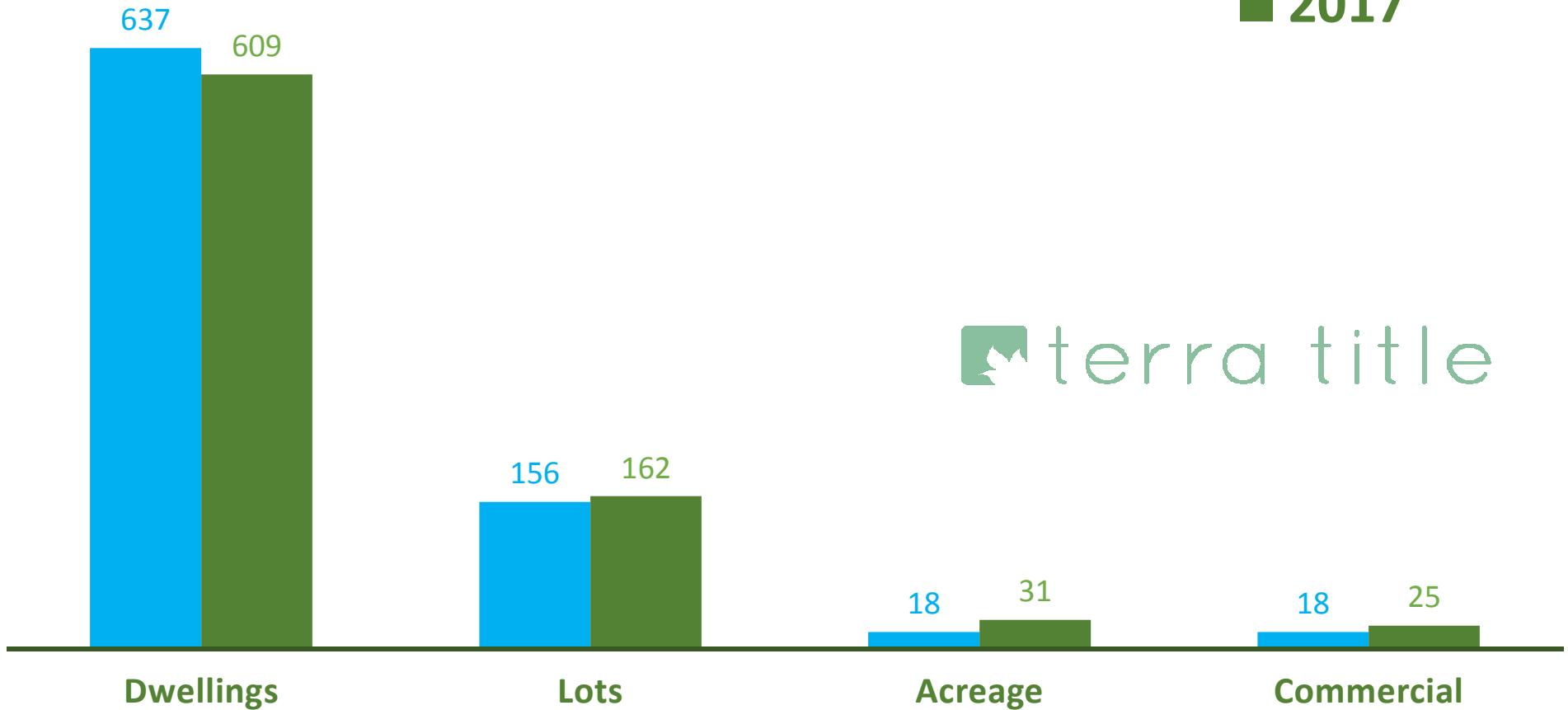




# ALL PRODUCT BY MONTH 2017 V. 2018



■ 2018  
■ 2017



# ALL PRODUCT BY YEAR 2017 V. 2018

